

Kua Ventures is hiring an Investment Associate

Job

Opportunity

Investment Associate

Apply today for a chance to join a team
supporting SME growth in Kenya

Deadline: 11th April 2024

Kua Ventures is looking for an Investment Associate

KUA VENTURES

Kua Ventures (www.kuaventures.org) envisions Small and Growing Businesses (SGB) in East Africa flourishing in their communities. By providing capital and coaching Kua Ventures aims to unlock the potential of Small and Growing Business to create quality jobs that facilitate personal, professional, and spiritual growth for the entrepreneurs and employees.

In 2020, Kua Ventures was established to provide affordable capital and coaching to support high potential, faith-driven enterprises that can create quality jobs for hardworking individuals. Faith-driven entrepreneurs provide immense potential to transform entire communities, lift them out of poverty through job creation, and lead like Christ and discipling the next generation.

Today, Kua Ventures is small debt fund investing in businesses solving fundamental societal problems. We have invested nearly \$2million in 22 SGBs in Kenya, with 2 successful exits. Kua Ventures is expanding and looking for highly motivated and capable individuals to reach 50 businesses by June 2025 and create thousands of jobs in Kenya.

ROLE DESCRIPTION

The Investment Associate will be based in Kenya, working from Kua Ventures office at ABC Place. This person will report directly to the Operations Director. This person will be responsible for identifying high-potential and high-impact SGBs to be considered for investment, overseeing the application process and preparing relevant documentation to be presented to the Investment Committee, as well as post-investment support.

We expect:

- MBA or equivalent Post Graduate degree in accounting, finance, business, economics or related studies (preferred);
- Solid and relevant experience of at least 4-6 years gained in impact investing, venture capital, private equity funds, banking, or equivalent;
- Ability to think strategically and drive Kua Ventures impact in the growth and flourishing of SGBs in Kenya.
- Ability to mix strategic, high-level thinking with practical detail-oriented hands-on tasks.
- Ability to think critically to solve problems, take initiative and effectively manage competing priorities and deadlines.
- Ability to work collaboratively with an Investment Analyst, the team at large, as well as third-parties to drive Kua Ventures mission;
- Ability to assess businesses for investment, recognizing potential risks, assessing growth potential, structuring equity and debt transactions in emerging markets;
- Fluency with financial instruments, financial analysis, investments, and financial modelling (Excel – essential, other financial planning softwares –preferred);
- Ability to communicate effectively verbally and in writing, internally and externally with key stakeholders and in representation of Kua Ventures;
- Sound judgement, particularly in valuation matters, with strong analytic skills;
- Strong cloud-based organisational and comfortable user of new technologies e.g. project management tools, Google Drive and other apps from G Suite package, etc.
- Ability to commit full-time to Kua Ventures (40 hours/week), from its office at ABC Place;
- Applicants must have all necessary permissions to work in Kenya.



Your key responsibilities:

- Responsible for the origination, due diligence, execution and monitoring of investments in line with Kua Ventures investment strategy and investment thesis;
- Execute a rigorous screening & due diligence process to ensure high-quality and high-impact businesses are selected for investment;
- Perform desktop analysis, do due diligence visits and in-person meetings with potential investment opportunities;
- Preparation of Screening and Investment Memos to be presented to the Investment Committee for investment consideration;
- Analysis of investment opportunities including financial modelling, valuation and return analysis;
- Engage companies post-investment to identify areas of support needed and mobilise adequate resources;
- Build relationships with management of portfolio companies;
- Proactively build and strengthen relationship with key stakeholders to enhance Kua Ventures brand in the market;
- Understand market trends and analyse businesses growth potential;
- To develop a deep understanding of Kua Ventures long-term investment strategy and be able to articulate that knowledge internally and externally;
- Lead the evaluation of potential exit and manage the exit process effectively.
- Perform other duties as determined by the Operations Director.

We value:

- A passion for entrepreneurship and local businesses as job creators and drivers of social impact;
- Values aligned with Kua Ventures in supporting faith-driven entrepreneurs in reflecting Christ in their enterprises;
- Highly motivated, action oriented, and results driven with a positive 'can do' attitude;
- Strong work ethics to manage own time and work deliverables, with minimal supervision;
- Experience working with founders (have been one before or worked with them);
- Strong interpersonal skills and ability to communicate with candidate and portfolio companies, as well as collaborate with team members;
- Knowledge of Kenyan and East African markets;
- Interest in growing in the role as Kua Ventures expands.

We provide:

- Fair compensation (to be discussed), plus benefits;
- Central office location, with work laptop, phone and covered expenses for any work engagement;
- Professional development fund;
- Opportunity to learn new skills and develop as a professional in a fast-paced, innovative environment.

INTERESTED?

If you're interested in this position, click [HERE](#) to submit your application. If you have any queries, please email us at jobs@kuaventures.org with the subject "Investment Associate application". Please note that the email is only to be used for queries. All applications should be submitted through the form. Application deadline is **April 11th, 2024**.

